

**SANTA ANA DISTRICT OFFICE**  
**FY 2008 LENDER RANKINGS**  
**AS OF 6/30/08**



**TOP 3 LENDERS**

<b>#1 INNOVATIVE BANK</b> <b>170</b> <b>\$4,030,000</b>	<b>#2 CDC SMALL BUSINESS FINANCE CORP.</b> <b>145</b> <b>\$98,043,000</b>	<b>#3 WELLS FARGO BANK, NA</b> <b>145</b> <b>\$24,668,600</b>
---	---	---

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
<b>1</b>	<b>INNOVATIVE BANK</b>	<b>170</b>	<b>\$4,030,000</b>	<b>\$23,706</b>
<b>2</b>	<b>CDC SMALL BUSINESS FINANCE CORPORATION</b>	<b>145</b>	<b>\$98,043,000</b>	<b>\$676,159</b>
<b>3</b>	<b>WELLS FARGO BANK, NATIONAL ASSOCIATION</b>	<b>145</b>	<b>\$24,668,600</b>	<b>\$170,128</b>
4	BANK OF AMERICA, NATIONAL ASSOCIATION	123	\$3,826,500	\$31,110
5	BANCO POPULAR NORTH AMERICA	122	\$13,884,100	\$113,804
6	WASHINGTON MUTUAL BANK	89	\$3,329,600	\$37,411
7	EDF RESOURCE CAPITAL, INC.	79	\$52,264,000	\$661,570
8	CAPITAL ONE BANK (USA), NATIONAL ASSOCIATION	76	\$3,425,000	\$45,066
9	U.S. BANK NATIONAL ASSOCIATION	58	\$5,799,900	\$99,998
10	SOUTHLAND ECONOMIC DEVELOPMENT CORPORATION	44	\$32,996,000	\$749,909
11	SUPERIOR FINANCIAL GROUP, LLC	37	\$395,000	\$10,676
12	CALIFORNIA BANK & TRUST	29	\$5,796,200	\$199,869
13	METROPACIFIC BANK	27	\$10,691,500	\$395,981
14	CITIBANK, N.A.	25	\$2,835,000	\$113,400
15	CIT SMALL BUSINESS LENDING CORPORATION	23	\$8,217,000	\$357,261
16	MORTGAGE CAPITAL DEVELOPMENT CORPORATION	22	\$12,047,000	\$547,591
17	FULLERTON COMMUNITY BANK, FSB	21	\$6,557,600	\$312,267
18	RABOBANK, NATIONAL ASSOCIATION	21	\$1,751,000	\$83,381
19	TEMECULA VALLEY BANK	20	\$20,583,800	\$1,029,190
20	BORREGO SPRINGS BANK, N.A.	19	\$2,678,000	\$140,947
21	CENTER BANK	16	\$7,142,500	\$446,406
22	COMERICA BANK	16	\$6,821,600	\$426,350
23	UNION BANK OF CALIFORNIA, N.A.	16	\$355,000	\$22,188
24	WACHOVIA BANK, NATIONAL ASSOCIATION	15	\$11,180,600	\$745,373
25	SOUTH COUNTY BANK, NATIONAL ASSOCIATION	14	\$4,935,000	\$352,500
26	ENTERPRISE FUNDING CORPORATION	13	\$10,410,000	\$800,769
27	PACIFIC CITY BANK	12	\$7,952,500	\$662,708
28	1ST CENTENNIAL BANK	11	\$9,308,200	\$846,200
29	ALLIANCE BANK	11	\$8,159,200	\$741,745
30	HANMI BANK	11	\$6,720,000	\$610,909
31	PACIFIC COAST NATIONAL BANK	11	\$5,400,500	\$490,955
32	WILSHIRE STATE BANK	11	\$3,808,000	\$346,182
33	EAST WEST BANK	11	\$2,637,000	\$239,727
34	COMMONWEALTH BUSINESS BANK	11	\$2,487,000	\$226,091
35	PACIFIC CAPITAL BANK, NATIONAL ASSOCIATION	10	\$6,781,500	\$678,150
36	CITIZENS BUSINESS BANK	10	\$3,896,446	\$389,645
37	US METRO BANK	9	\$5,929,000	\$658,778
38	COMMUNITY BANK	9	\$4,910,300	\$545,589
39	COMMERCEWEST BANK, N.A.	9	\$2,650,000	\$294,444
40	GATEWAY BUSINESS BANK	9	\$2,296,800	\$255,200
41	INLAND COMMUNITY BANK, NATIONAL ASSOCIATION	8	\$1,879,000	\$234,875
42	SECURITY BANK OF CALIFORNIA	8	\$1,600,000	\$200,000
43	FIRST BANK	8	\$470,900	\$58,863
44	BUSINESS LOAN CENTER, LLC	8	\$290,000	\$36,250

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
45	GILMORE BANK	7	\$6,525,000	\$932,143
46	EXCEL NATIONAL BANK	7	\$3,582,300	\$511,757
47	NARA BANK	7	\$2,787,000	\$398,143
48	PACIFIC PREMIER BANK	7	\$1,767,000	\$252,429
49	CALIFORNIA STATEWIDE CERTIFIED DEVELOPMENT CORPORA	6	\$3,318,000	\$553,000
50	BRIDGE BANK, NATIONAL ASSOCIATION	6	\$2,910,000	\$485,000
51	PACIFIC MERCANTILE BANK	6	\$1,053,000	\$175,500
52	SECURITY PACIFIC BANK	5	\$5,255,800	\$1,051,160
53	MIRAE BANK	5	\$1,698,000	\$339,600
54	CELTIC BANK CORPORATION	5	\$1,535,000	\$307,000
55	AMPAC TRI STATE CDC	5	\$1,317,000	\$263,400
56	INTERNATIONAL CITY BANK, NATIONAL ASSOCIATION	5	\$1,125,600	\$225,120
57	MISSION OAKS NATIONAL BANK	5	\$913,500	\$182,700
58	FRONTIER BANK, FSB	5	\$375,000	\$75,000
59	AMERICAN CONTINENTAL BANK	4	\$3,126,000	\$781,500
60	AMERICAS UNITED BANK	4	\$3,101,000	\$775,250
61	UPS CAPITAL BUSINESS CREDIT	4	\$3,090,000	\$772,500
62	PREMIER COMMERCIAL BANK, NATIONAL ASSOCIATION	4	\$2,660,000	\$665,000
63	SAEHAN BANK	4	\$2,072,500	\$518,125
64	FIRST CALIFORNIA BANK	4	\$1,920,000	\$480,000
65	UNITI BANK	4	\$1,184,000	\$296,000
66	SHINHAN BANK AMERICA	4	\$1,050,000	\$262,500
67	UNITED CENTRAL BANK	4	\$670,000	\$167,500
68	MOUNTAIN 1ST BANK & TRUST COMPANY	3	\$4,600,000	\$1,533,333
69	CITY NATIONAL BANK	3	\$3,949,900	\$1,316,633
70	BUSINESS LENDERS, LLC	3	\$1,117,000	\$372,333
71	COMMUNITY SOUTH BANK D.B.A COMMUNITY SOUTH	3	\$857,000	\$285,667
72	UNITED COMMERCIAL BANK	3	\$680,000	\$226,667
73	PACIFIC WESTERN BANK	3	\$521,800	\$173,933
74	SILVERGATE BANK	3	\$473,000	\$157,667
75	PFF BANK & TRUST	3	\$459,100	\$153,033
76	PACIFIC ENTERPRISE BANK	3	\$400,000	\$133,333
77	ARROWHEAD CENTRAL CU	3	\$384,800	\$128,267
78	ALTURA CU	3	\$250,000	\$83,333
79	SOUTHLAND CREDIT UNION	3	\$150,000	\$50,000
80	SCE FCU	2	\$3,834,000	\$1,917,000
81	COMMERCE NATIONAL BANK	2	\$3,000,000	\$1,500,000
82	WORLD TRADE FINANCE, INC.	2	\$2,700,000	\$1,350,000
83	LEHMAN BROTHERS BANK, FSB	2	\$1,963,500	\$981,750
84	CALIFORNIA BUSINESS BANK	2	\$1,650,000	\$825,000
85	GROW AMERICA FUND, INCORPORATED	2	\$1,150,000	\$575,000
86	NATIONAL BANK OF CALIFORNIA	2	\$1,124,000	\$562,000
87	LANDMARK CERTIFIED DEVELOPMENT CORPORATION	2	\$1,086,000	\$543,000
88	ADVANTAGE CERTIFIED DEVELOPMENT CORPORATION	2	\$1,058,000	\$529,000
89	LOS ANGELES COUNTY SMALL BUSINESS DEVELOPMENT CORP	2	\$820,000	\$410,000
90	PACIFIC ENTERPRISE BANCORP	2	\$406,000	\$203,000
91	PACIFIC ALLIANCE BANK	2	\$405,000	\$202,500
92	GBC INTERNATIONAL BANK	2	\$350,000	\$175,000
93	BEACH BUSINESS BANK	2	\$335,000	\$167,500
94	CALIFORNIA OAKS STATE BANK	2	\$250,000	\$125,000
95	COMMERCE BANK OF TEMECULA VALLEY	2	\$240,000	\$120,000
96	LA JOLLA BANK, FSB	2	\$230,000	\$115,000
97	MERRILL LYNCH BANK & TRUST CO., FSB	2	\$200,000	\$100,000
98	ZIONS FIRST NATIONAL BANK	2	\$100,000	\$50,000
99	FIRST VIETNAMESE AMERICAN BANK	1	\$1,862,500	\$1,862,500
100	FIRST COMMERCE BANK	1	\$1,821,000	\$1,821,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
101	UNITED PACIFIC BANK	1	\$1,450,000	\$1,450,000
102	FIRST NATIONAL BANK OF SOUTHERN CALIFORNIA	1	\$1,141,500	\$1,141,500
103	FAR EAST NATIONAL BANK	1	\$960,000	\$960,000
104	ORANGE COUNTY'S CU	1	\$960,000	\$960,000
105	BAY AREA EMPLOYMENT DEVELOPMENT COMPANY	1	\$902,000	\$902,000
106	DISCOVERY BANK	1	\$900,000	\$900,000
107	SUNRISE COMMUNITY BANK	1	\$830,000	\$830,000
108	COMPASS BANK	1	\$715,500	\$715,500
109	MERCHANTS BANK OF CALIFORNIA, NATIONAL ASSOCIATION	1	\$700,000	\$700,000
110	SEACOAST COMMERCE BANK	1	\$652,000	\$652,000
111	HOME LOAN INVESTMENT BANK, F.S.B.	1	\$450,000	\$450,000
112	FIRST STANDARD BANK	1	\$450,000	\$450,000
113	BANK OF ESCONDIDO	1	\$418,500	\$418,500
114	1ST COMMERCE BANK	1	\$375,000	\$375,000
115	SANTA CLARA VALLEY BANK, NATIONAL ASSOCIATION	1	\$367,800	\$367,800
116	UNITED WESTERN BANK	1	\$360,000	\$360,000
117	BANK OF THE WEST	1	\$300,000	\$300,000
118	TD BANK, NATIONAL ASSOCIATION	1	\$297,000	\$297,000
119	YELLOWSTONE BANK	1	\$252,500	\$252,500
120	VINEYARD BANK, NATIONAL ASSOCIATION	1	\$250,000	\$250,000
121	VISION ONE CU	1	\$183,000	\$183,000
122	TOMATOBANK, N.A.	1	\$150,000	\$150,000
123	COMMERCIAL BANK OF CALIFORNIA	1	\$150,000	\$150,000
124	FIRST PRIVATE BANK & TRUST	1	\$150,000	\$150,000
125	PACIFIC COMMERCE BANK	1	\$100,000	\$100,000
126	PREMIER BUSINESS BANK	1	\$100,000	\$100,000
127	WASHINGTON FIRST INTERNATIONAL BANK	1	\$50,000	\$50,000
128	WASHINGTON STATE BANK	1	\$50,000	\$50,000
129	COMMUNITY BANK OF NEVADA	1	\$50,000	\$50,000
130	MOUNTAIN AMERICA FCU	1	\$25,000	\$25,000
131	PREMIER AMERICA CU	1	\$10,000	\$10,000
<b><i>TOTALS:</i></b>		<b><i>1,786</i></b>	<b><i>\$537,052,946</i></b>	<b><i>\$300,702</i></b>